



California Casualty Management Co.

# ANNUAL REPORT TO SHAREHOLDERS

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# 2021

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“People who commit to make a difference for our communities deserve financial protection with the highest levels of care, service, compassion and understanding...

***Which is Why We Exist.”***

During 2021, California Casualty Management Company (“CCMC”) employees continued to provide uninterrupted service, despite pandemic surges, to the educators, education support professionals, peace officers, firefighters and nurses who trust California Casualty to protect them. We thank CCMC’s employees for standing resolutely with our customers, who have given so much to serve our communities and teach our children in these challenging times.

CCMC managed the California Casualty Group (“CCG”) to a second consecutive year of increased surplus in 2021, reversing a previous trend of declining surplus due to unprecedented catastrophe losses combined with operating losses in a subset of CCG’s states. At the end of 2021, California Casualty had 87 percent of its book of business on the company’s new Guidewire system, up from 64 percent at the end of 2020. Customer retention went from high to higher, rising from 92.3% to 92.6%. It was a year of significant progress, and at the same time, challenges remain, with CCMC’s extended period of cash deficiency remaining a primary concern.

CCMC’s Board continued on a quarterly basis in 2021 to evaluate the company’s ability to resume stock repurchases, and at each evaluation it determined that if CCMC were to resume stock repurchases, it likely would not be able to meet its liabilities as they mature.

The CCMC Board’s suspension of repurchases to conserve cash has resulted from:

- Pension income, which creates an imbalance between CCMC cash outlays and recovery of cash from CCG
- Reduced CCMC markup charged to CCG to support the long-term health of the enterprise
- The timing difference between CCMC’s Guidewire system cash outlays and the recovery of this cash from CCG over the life of the system
- CCG surplus levels that are below a sufficient level to accelerate cash flow for obligations to CCMC

At its December 7, 2021, meeting the CCMC Board reviewed a cash flow forecast indicating that CCMC’s cash level may remain deficient until 2024. CCMC anticipates drawing on a \$5.0 million revolving line of credit extended by CCG during forecasted periods of low cash in 2022 and 2023.

CCMC continues to face the four primary challenges outlined

in last year’s 2020 CCMC Annual Report to Shareholders:

- CCG Profitability
- Guidewire Deployment
- California Property Exposure
- Pension Liability

The company made important progress in 2021 relative to all four of these challenges.

## PROGRESS TOWARD MEETING CHALLENGES

### *Challenge: CCG Profitability*

Though 2021 results were mixed, CCMC built on recent progress toward managing CCG to surplus stability and consistent profitability. CCG’s surplus increased by \$7.7 million in 2021, driven primarily by favorable investment performance within the equity portfolio offset by a pretax loss from operations of \$3.1 million. These results follow a year of profitability and substantial surplus growth in 2020.

California wildfires and operating losses in a subset of CCG’s states were the principal causes of CCG’s surplus deterioration from 2014 to 2019. In 2020, CCG benefitted from \$10.9 million in wildfire subrogation and reinsurance reinstatement premium recoveries, and in 2021 CCG’s California wildfire losses were modest. Still, CCG was unprofitable in 2021 on the homeowner line due to elevated non-catastrophe or “core” losses. CCG had a slight operating profit, factoring in investment income, on the auto line in 2021.

As CCMC works toward a resumption of share repurchases and dividends, it is focused on managing CCG to surplus stability and consistent profitability. A healthy CCG is essential to CCMC’s future prospects.

CCMC’s strategic areas of focus in 2022 are:

- Leverage investment in Guidewire to achieve rating plan and digital sales and service improvements
- Assess and optimize claims and customer service user experience
- Expand “straight-through processing” of transactions to reduce manual intervention
- Enhance user online quoting capability and progress toward user online policy binding

*Challenge: Guidewire Deployment*

In 2021, CCMC made substantial progress deploying Guidewire. States representing more than 87 percent of CCG's customers are on the new system as of year-end, reflecting eight successful 2021 state deployments, including Oregon and New Jersey. By mid-2022, the company expects to have nineteen states on Guidewire, representing over 90 percent of CCG's customers. During the latter half of 2022, the company will release two dedicated "business initiatives" releases focused on leveraging system capabilities to achieve high impact service and process enhancements.

CCMC signed a cloud subscription contract with Guidewire in mid-2021 and is working to migrate its Guidewire system (claims, policy, and billing) along with the nineteen converted states to Guidewire Cloud in 2023. CCMC is currently evaluating the schedule of converting its remaining twenty-four states and the District of Columbia directly into Guidewire Cloud.

Guidewire Cloud will enable California Casualty to simplify its IT operations, adapt more quickly to changing market demands, and deliver more value to customers through easier integration with the third-party, best-in-class insurtechs that are Guidewire partners. Guidewire Cloud will be more cost-effective, require less system maintenance, increase CCMC's security risk posture and enhance the company's business continuity strategy.

Guidewire cost overruns and deployment delays from 2017 - 2019 continue to negatively impact CCMC's current cash position. While Guidewire project period costs are reimbursed immediately by CCG and therefore have a cash-neutral impact on CCMC, investments in Guidewire that are capitalized and amortized over the life of the system result in a timing difference between CCMC's Guidewire system cash outlays and the recovery of this cash from CCG.

With the addition of certain Guidewire Cloud costs, CCMC's Guidewire 2021 net cash outflow was \$4.0 million, which was \$1 million higher than planned. CCMC expects a 2022 Guidewire project net cash inflow of \$2.0 million, with relatively large Guidewire project net cash inflows from CCG to CCMC continuing during the period 2023 - 2026 as capitalized amounts are amortized.

Guidewire project challenges and risk remain, but CCMC has learned lessons about how to reduce project risk as states deploy. With the vast majority of CCMC's book of business

on the Guidewire platform, the management team is more confident about CCMC's technology direction and ability to compete in an increasingly digital insurance marketplace going forward. We thank those who have worked on the Guidewire project for all they have accomplished.

*Challenge: California Property Exposure*

CCMC continued in 2021 to make progress in managing CCG's California property exposure, further implementing a proprietary underwriting model for wildfire risk using Fireline scoring in the context of a matrix of other factors. This model performed well in 2020, as evidenced by 2020 CCG wildfire losses that were much lower than expected given CCG's market share. In 2021, California Casualty benefited by October rains in the West that effectively ended the wildfire season earlier than in recent years. Management continues to tune its wildfire underwriting model to maintain the company's relative outperformance during bad fire seasons.

CCMC's Reinsurance Committee purchased \$63.4 million of 2022 reinsurance coverage above a \$10 million retention and 66 percent co-participation on the first \$10 million layer, continuing with both the additional upper layer protection it secured starting in 2020 and the lower retention it has maintained since 2019.

*Challenge: Pension Liability*

CCMC made strong progress with respect to its pension liability in 2021, aided by rising interest rates. The 10-Year Treasury yield rose from 0.93% at December 31, 2020, to 1.51% at December 31, 2021. Rising interest rates drove a decrease in CCMC's qualified defined benefit pension plan ("Pension Plan") liability from \$257.5 million at December 31, 2020, to \$240.6 million at December 31, 2021. Pension Plan assets increased from \$218.8 million at December 31, 2020, to \$219.0 million at December 31, 2021. The Pension Plan funded ratio rose in 2021 from 85.0 percent to 91.0 percent.

CCMC's Pension Plan was frozen to new entrants as of January 1, 2004, and frozen to all new accumulations as of January 1, 2016. Despite these two actions, during the nine-year period from 2011 to 2020, declining interest rates pushed the Pension Plan liability from \$189.2 million to \$257.5 million, an increase of \$68.3 million. In a reversal of this trend, rising interest rates during 2021 softened the upward trajectory of the Pension Plan liability by \$16.9 million, so that the ten-year increase from 2011 to 2021 is \$51.4 million.

During the same ten-year period 2011 to 2021, Pension Plan assets rose from \$118.4 million to \$219.0 million, an increase of \$100.6 million, due to positive investment returns and \$53.6 million in CCMC cash contributions. Looking at the Pension Plan assets and liability together during the period 2011 to 2021, the ten-year favorable \$100.6 million increase in assets net of the \$51.4 million increase in liability yields a net funded status improvement of \$49.2 million. The Pension Plan year-end funded ratio of 62.6 percent in 2011 compared to 91.0 percent in 2021 reflects this improvement.

Due to multiple factors, the Pension Plan has generated substantial pension income rather than pension expense in the period 2016 to 2021. CCMC recovers cash as pension expense is recognized according with GAAP and reimbursed by CCG, while an imbalance between CCMC cash outlays and recovery of cash from CCG occurs during periods of pension income. Pension income during 2016 to 2021 has had a negative impact on CCMC's current cash position that exceeds \$30 million.

CCMC's non-qualified Supplemental Executive Retirement Plan and Excess Plan ("SERP and Excess Plans") are unfunded (see Note 11).

CCMC closely manages its pension obligations in consultation with trusted pension experts, including our investment manager and solution provider SEI, our pension actuaries, our auditors and our ERISA attorneys.

CCMC faces four primary challenges. CCMC made significant progress addressing these challenges in 2021. CCMC must continue to make progress against its challenges so that CCMC can resume stock repurchases and dividends.

## CCMC FINANCIAL PERFORMANCE

CCMC net income in 2021 was \$2.2 million, compared to \$5.1 million in 2020. 2021 pre-tax income was \$2.9 million, compared to \$6.7 million in 2020. CCMC did not generate measurable investment income in 2021, whereas CCMC had \$0.4 million in investment income in 2020.

CCMC's 2021 total revenue was \$126.9 million, compared to \$134.8 million in 2020. In 2021, CCMC did not record an incentive fee, compared to 2020 when CCMC recorded a \$1.6 million incentive fee based upon operating results that supported solid 2020 CCG pre-tax income.

CCMC's 2021 return on adjusted beginning shareholders' equity of \$42.5 million was 5.2 percent. In comparison, CCMC's 2020 return on adjusted beginning shareholders' equity of \$42.0 million was 12.3 percent. CCMC's 5.2 percent return on equity in 2021 is lower than both CCMC's 10-year historical average of 7.9 percent and CCMC's 20-year historical average of 10.3 percent. After taking a normal markup for the first time in eight years in 2020, CCMC recorded a reduced markup in 2021 to support CCG. In 2013 to 2019, CCMC also recorded a reduced markup to support CCG. Markup reductions typically boost CCG's combined ratio by approximately 0.8 - 0.9 percentage points in the year taken.

Adjusted shareholder total return was 9.3 percent in 2021 compared to 4.3 percent in 2020. On an adjusted basis, total return of 9.3 percent was higher than CCMC's 5.2 percent return on equity, as a result of other comprehensive income of \$1.8 million from a favorable pension-related adjustment. Total adjusted shareholder return of 9.3 percent in 2021 was higher than CCMC's 10-year historical average of 7.5 percent and lower than CCMC's 20-year historical average of 9.4 percent. On December 31, 2021, the adjusted book value per share of CCMC common stock was \$46.72, up \$3.92 from \$42.80 at December 31, 2020.

On a GAAP basis, CCMC had a shareholders' deficit of \$19.1 million and a book value per share of negative \$18.92 on December 31, 2021, compared to a shareholders' deficit on December 31, 2020, of \$32.0 million and a book value per share of negative \$32.24.

Notes 9 and 11 of CCMC's financial statements explain how cumulative charges, resulting from recognition of the funded status of employee benefit plans in the balance sheet as required by pension accounting standards implemented on December 31, 2007, are removed to generate CCMC's adjusted book value of \$46.72 per share. Actuarial losses and gains for CCMC's SERP and Excess Plans impact both CCMC's GAAP book value per share and adjusted book value per share, and resulted in a favorable \$1.74 per share impact to both in 2021.

CCMC paid no dividends in 2021. CCMC had \$3.3 million in cash and investment securities on December 31, 2021, down from \$9.3 million on December 31, 2020. CCMC's cash fluctuates seasonally.

CCMC did not make a contribution to the Pension Plan in 2021, and it made no contributions in 2016 to 2020. In 2013, 2014 and 2015, CCMC made voluntary contributions totaling \$39.0 million to the Pension Plan. The Pension Plan was 91.0 percent funded on December 31, 2021, with \$219.0 million in assets compared to \$240.6 million in liabilities. Since this plan is now frozen, all employees are participating in CCMC's service-based contribution plan going forward.

## CCG OPERATING AND FINANCIAL PERFORMANCE

While CCG experienced poor 2021 homeowners results due in large part to core underwriting losses, auto results were slightly better than breakeven on an operating basis, factoring in investment income. CCG's 2021 personal lines combined ratio was 102.9 percent, compared to 99.2 percent in 2020.

CCG's personal lines incurred loss ratio deteriorated from 58.1 percent in 2020 to 64.1 percent in 2021. CCG's 2021 auto incurred loss ratio was 63.1 percent, compared to 55.3 percent in 2020. CCG's 2021 home incurred loss ratio was 67.3 percent, compared to 66.6 percent in 2020, although the 2020 result benefitted from \$10.9 million in subrogation recoveries and reinsurance reinstatement premium recoveries. Based on an actuarial analysis, CCMC did not add or reduce personal lines bulk reserves in 2021.

CCG's direct written premium grew from \$395.6 million in 2020 to \$399.5 million in 2021, an increase of 1.0 percent. CCG's 2021 auto net earned premium was \$293.6 million, compared to \$297.3 million in 2020. CCG's 2021 home net earned premium was \$99.1 million, compared to \$95.5 million in 2020.

CCG's 2021 total customer retention was 92.6 percent, three-tenths higher than its 2020 customer retention of 92.3 percent. Customers-in-force declined by 2,718 from 164,295 on December 31, 2020, to 161,577 on December 31, 2021, weighed down by new customer production that was 75.2 percent of plan. Lack of field access by Partner Relations during periods of COVID restrictions hindered production.

CCG produced net income of \$41.5 million in 2021 compared to net income of \$15.8 million in 2020. CCG surplus increased by \$7.7 million, growing from \$208.9 million on December 31, 2020, to \$216.6 million on December 31, 2021. A large portion of 2021 net income was due to equity portfolio realized gains that were generally offset by a reduction in equity portfolio unrealized gains.

Unrealized gains and losses on bonds are not reported for statutory purposes as a component of an insurer's surplus. With rising interest rates in 2021, CCG's bond portfolio on December 31, 2021, had an unrealized gain of \$4.2 million compared to an unrealized gain of \$16.6 million on December 31, 2020.

If CCIE exercised its right to put 186,000 shares back to CCMC, CCG's surplus would increase by approximately \$16.1 million based on 2021 year-end values. If CCIE should exercise that put option, CCMC would be required to purchase the shares at an 85 percent premium to adjusted book value. That would produce a corresponding decline in adjusted book value for all other shareholders of approximately 19.2 percent. Note 3 of CCMC's financial statements, "Related Party Transactions", describes the details of CCIE's investment in CCMC.

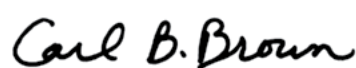
CCG's 2021 total expense ratio, as a percentage of net earned premium, improved to 39.2 percent, compared to 41.1 percent for 2020. CCG's personal lines underwriting expense ratio, as a percent of net written premium, was 27.0 percent in 2021 compared to 28.3 percent in 2020.

CCG's 2021 operating cash flow ratio was 102.0 percent while its underwriting cash flow ratio was 99.3 percent, compared to 103.9 percent and 100.7 percent, respectively, in 2020.

In June 2021, A.M. Best Company rated CCIE and its three personal lines subsidiaries at B++ (Good) with a "negative outlook".

## STANDING WITH OUR CUSTOMERS

Standing with our customers during a second year of the pandemic, CCMC's employees protected American heroes who worked through trying times and difficult conditions to return students to schools and universities and keep our communities safe and healthy. As they served California Casualty's policyholders, our employees experienced trying times and difficult working conditions themselves. We thank California Casualty's employees for their contributions as essential workers to our policyholders and, from a broader standpoint, to our country's economy.



Carl B. (Beau) Brown, CPCU  
Chairman of the Board



Bob Nicolay  
Chief Executive Officer

To the Board of Directors of  
California Casualty Management Company

## ***Opinion***

We have audited the financial statements of California Casualty Management Company, which comprise the balance sheets as of December 31, 2021 and 2020, and the related statements of income and comprehensive income (loss), changes in shareholders' equity (deficit), and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of California Casualty Management Company as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## ***Basis for Opinion***

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of California Casualty Management Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about California Casualty Management Company's ability to continue as a going concern for one year from the date the financial statements are available to be issued.

## ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of California Casualty Management Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about California Casualty Management Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

***Other Information***

Management is responsible for the other information included in the annual report to shareholders. The other information comprises the information included in the annual report to shareholders but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

  
Crowe LLP

Fort Lauderdale, Florida  
April 7, 2022



# BALANCE SHEETS

DECEMBER 31, 2021 AND 2020

(DOLLARS IN THOUSANDS)

 2021

	<u>2021</u>	<u>2020</u>
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents	\$ 3,204	\$ 9,177
Investment securities	101	102
Receivables	2,717	3,249
Income taxes recoverable	19	4
Prepaid expenses and other	6,183	5,730
Total current assets	<u>12,224</u>	<u>18,262</u>
Property and equipment, net	51,288	50,799
Operating lease assets	21,711	25,150
Deferred income taxes, net	14,568	17,855
Other noncurrent assets	559	973
Total assets	<u>\$ 100,350</u>	<u>\$ 113,039</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY (DEFICIT)</b>		
Current liabilities		
Accounts payable and accrued expenses	\$ 4,363	\$ 2,997
Accrued employee compensation	13,421	14,631
Accrued benefit liability	3,586	3,538
Taxes payable	512	641
Operating lease obligations	4,196	4,000
Finance lease obligations and other	1,122	1,648
Total current liabilities	<u>27,200</u>	<u>27,455</u>
Operating lease obligations	20,878	25,003
Finance lease obligations	-	290
Noncurrent notes payable	481	769
Accrued benefit liability	69,497	90,089
Noncurrent employee compensation	1,225	1,180
Other noncurrent liabilities	201	255
Total liabilities	<u>119,482</u>	<u>145,041</u>
Shareholders' equity (deficit)		
Common stock - no par value	13,831	13,042
Common stock with put right (Note 3)	16,078	14,729
Accumulated other comprehensive loss	(84,150)	(94,029)
Retained earnings	35,109	34,256
Total shareholders' equity (deficit)	<u>(19,132)</u>	<u>(32,002)</u>
Total liabilities and shareholders' equity (deficit)	<u>\$ 100,350</u>	<u>\$ 113,039</u>

The accompanying notes are an integral part of these financial statements.

**STATEMENTS OF INCOME (LOSS) AND  
COMPREHENSIVE INCOME (LOSS)**  
YEARS ENDED DECEMBER 31, 2021 AND 2020  
(DOLLARS IN THOUSANDS)

	<u>2021</u>	<u>2020</u>
<b>Revenue:</b>		
Management fee	\$ 125,186	\$ 133,285
Other	<u>1,708</u>	<u>1,527</u>
Total revenue	<u>126,894</u>	<u>134,812</u>
<b>Operating expenses</b>		
Personnel	73,116	77,841
Acquisition and professional services	23,253	24,071
Facility and equipment	23,270	21,380
Communications	6,149	5,952
Other	<u>3,034</u>	<u>2,276</u>
Total operating expenses	<u>128,822</u>	<u>131,520</u>
Operating income (loss)	(1,928)	3,292
Investment income (includes reclassification of \$248, net of tax of \$66, for 2020 from other comprehensive loss for net gain on investments)	3	361
Interest expense	(62)	(113)
Pension income	<u>4,850</u>	<u>3,116</u>
Income before provision for income taxes	2,863	6,656
Provision for income taxes	<u>661</u>	<u>1,514</u>
Net income	<u>2,202</u>	<u>5,142</u>
<b>Other comprehensive income (loss), net of tax</b>		
Unrealized net (loss) gain on investments (net of tax of \$1 and \$7 for 2021 and 2020, respectively)	(2)	28
Less: Reclassification adjustment for net gain included in net income (net of tax of \$66 for 2020)	-	(248)
Change in employee retirement benefit plans (net of tax of \$2,627 and \$4,361 for 2021 and 2020, respectively) (Note 11)	<u>9,881</u>	<u>(16,405)</u>
Other comprehensive income (loss)	<u>9,879</u>	<u>(16,625)</u>
Comprehensive income (loss)	<u>\$ 12,081</u>	<u>\$ (11,483)</u>

The accompanying notes are an integral part of these financial statements.

# STATEMENTS OF SHAREHOLDERS' EQUITY (DEFICIT)

YEARS ENDED DECEMBER 31, 2021 AND 2020

(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AND SHARE AMOUNTS)



# 2021

	Common Stock	Common Stock with Put Right	Accumulated Other Comprehensive Loss	Retained Earnings	Total
Balances at January 1, 2020	\$ 14,252	\$ 14,188	\$ (77,404)	\$ 29,722	\$ (19,242)
Net income	-	-	-	5,142	5,142
Change in carrying value of common stock with put right (Note 3)	-	541	-	(541)	-
Common stock retired (43,973 shares)	(1,973)	-	-	(67)	(2,040)
Stock issued in long-term executive incentive plan (12,889 shares)	531	-	-	-	531
Stock issued in executive stock plan (5,640 shares)	232	-	-	-	232
Change in unrealized net gain on investments, net of deferred tax of (\$59)	-	-	(220)	-	(220)
Change in employee retirement benefit plans, net of deferred tax of (\$4,361) (Note 11)	-	-	(16,405)	-	(16,405)
Balances at December 31, 2020	13,042	14,729	(94,029)	34,256	(32,002)
Net income	-	-	-	2,202	2,202
Change in carrying value of common stock with put right (Note 3)	-	1,349	-	(1,349)	-
Stock issued in long-term executive incentive plan (11,384 shares)	487	-	-	-	487
Stock issued in executive stock plan (7,058 shares)	302	-	-	-	302
Change in unrealized net gain on investments, net of deferred tax of (\$1)	-	-	(2)	-	(2)
Change in employee retirement benefit plans, net of deferred tax of \$2,627 (Note 11)	-	-	9,881	-	9,881
Balances at December 31, 2021	\$ 13,831	\$ 16,078	\$ (84,150)	\$ 35,109	\$ (19,132)

The accompanying notes are an integral part of these financial statements.

	<u>2021</u>	<u>2020</u>
<b>Cash flows from operating activities</b>		
Net income	\$ 2,202	\$ 5,142
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization on property and equipment including leased assets	14,868	13,935
(Accretion) amortization on bonds	(1)	1
Net gain on sale and disposal of property and equipment	(287)	(84)
Net realized gain on investment securities	-	(314)
Provision for deferred income taxes	660	1,567
Changes in:		
Receivables and other assets	(367)	(1,694)
Payables, accrued expenses, and other liabilities	(11,475)	(10,086)
Net cash provided by operating activities	5,600	8,467
<b>Cash flows from investing activities</b>		
Proceeds from sale of property and equipment	548	133
Purchase of property and equipment	(11,392)	(9,371)
Proceeds from sale and maturities of investment securities	-	9,202
Net cash used in investing activities	(10,844)	(36)
<b>Cash flows from financing activities</b>		
Payments on finance lease obligations	(415)	(393)
Payments on notes payable	(314)	(314)
Proceeds from related party loan	-	1,500
Payment on related party loan	-	(1,515)
Common stock retired	-	(2,040)
Net cash used in financing activities	(729)	(2,762)
Net change in cash and cash equivalents	(5,973)	5,669
Cash and cash equivalents at the beginning of the year	9,177	3,508
Cash and cash equivalents at the end of the year	\$ 3,204	\$ 9,177
<b>Supplemental disclosure of cash flow information</b>		
Cash paid (received) during the year for income taxes	\$ 14	\$ (249)
<b>Supplemental schedule of noncash investing and financing activities</b>		
Lease obligations arising from right-of-use assets from leases	\$ 842	\$ 1,321
Property and equipment purchased but not yet paid for	\$ 2,540	\$ 57
Common stock issued through employee stock plans	\$ 789	\$ 763

The accompanying notes are an integral part of these financial statements.

# NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2021 AND 2020

(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AND SHARE AMOUNTS)

 2021

## NOTE 1 - NATURE OF OPERATIONS

California Casualty Management Company (“CCMC”) is the attorney-in-fact for the California Casualty Indemnity Exchange (“CCIE”), a reciprocal insurance exchange, and manager for CCIE’s wholly owned subsidiaries. CCIE and its subsidiaries are collectively referred to as the California Casualty Group (“CCG”).

CCMC operates in the insurance services segment. CCG is a personal lines insurance group headquartered in San Mateo, California, writing nonassessable full coverage automobile and homeowner insurance policies. Some directors and officers of CCMC are nonvoting members of the Boards and/or are officers of CCG.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The accompanying financial statements are prepared and presented in conformity with accounting principles generally accepted in the United States of America (“GAAP”).

Use of Estimates: GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could materially differ from those estimates.

Cash Equivalents: Cash equivalents are certain highly liquid investments with insignificant interest rate risk which have original maturities of three months or less. CCMC’s cash equivalents are stated at cost which approximates fair value and generally consist of money market funds and high quality short-term fixed income securities.

Investment Securities: CCMC classifies its marketable investment securities as available-for-sale. Accordingly, investment securities are reported at fair value. Investment securities are classified as current assets in the balance sheets as they represent funds available for current operations. Unrealized gains and losses on securities are recorded, net of tax, as a separate component of shareholders’ equity (deficit) under accumulated other comprehensive income (loss) (“AOCI”). Gains and losses on investment securities that were realized and included in net income of the current period that also had been included in other comprehensive income (loss) (“OCI”) as unrealized holding gains and losses in the period in which they arose are deducted through OCI in the current period as reclassification adjustments. Realized gains and losses on sales of investments are recognized on a first-in, first-out basis.

The amortized cost of debt securities are adjusted for amortization of premiums and accretion of discounts. Such amortization and accretion are included in investment income.

CCMC reviews its investment portfolio for reductions in fair value below cost that, in the opinion of CCMC, represent an other-than-temporary impairment (“OTTI”). Management reviews several factors to determine whether a loss is other than temporary, such as the length of time a security is in an unrealized loss position, the extent to which fair value is less than amortized cost, the impact of changing interest rates in the short and long term and the potential impact of credit-related losses.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

For debt securities, the amount of an OTTI related to a credit loss is recognized in investment income as a realized loss. Similarly, an impairment on a debt security which CCMC has the intent, at the balance sheet date, to sell or will more likely than not be required to sell before recovery of cost, is also recognized in investment income as a realized loss. This OTTI is also reflected as a reduction in the cost basis of the debt security. The amount of an unrealized loss on debt securities related to other factors is recorded, net of tax, as a component of shareholders' equity (deficit) in AOCI with no change to the cost basis of the security.

Fair Value Option: CCMC has adopted current authoritative accounting guidance which permits entities to elect to measure eligible items at fair value at specified dates. CCMC did not elect to apply the fair value option to any eligible financial assets or financial liabilities upon adoption, or during the years ended December 31, 2021 and 2020. CCMC may elect to account for selected financial assets and financial liabilities at fair value. Such an election could be made at the time an eligible financial asset, financial liability or firm commitment is recognized or when certain specified reconsideration events occur.

Disclosures About Fair Value of Financial Instruments: The fair value of investment securities is based upon quoted market prices, where available, or fair values quoted by an independent pricing service based on sales of similar securities. The carrying amounts of cash and short-term investments are reasonable estimates of fair value.

Property and Equipment: Property and equipment is stated at cost less accumulated depreciation and amortization. Depreciation is recognized principally using a straight-line method over the estimated useful lives of the assets. Estimated lives range from three to ten years for equipment and automobiles. Leasehold improvements are amortized over the useful life of the improvement or the applicable lease term, whichever is shorter. Cost of property and equipment retired or otherwise disposed of and the related accumulated depreciation and amortization are removed from the accounts, and the resulting gains or losses are included in the statements of income in the period disposed.

Computer software developed or obtained for internal use is capitalized. Upon project completion, these costs are amortized over the estimated useful life, ranging from three to ten years, of the software on a straight-line basis.

Revenue Recognition: The Company recognizes revenue in accordance with FASB ASC 606 *Revenue from Contracts with Customers* (ASC 606). CCMC's revenues primarily come from management fees earned from CCG and commissions earned on premiums for specialty types of insurance coverage placed with CCMC's strategic underwriting partners. Revenue from management fees is recognized as earned when performance obligations are met. CCMC considers the management of the insurance program to be the sole performance obligation of its contract with CCG. As discussed further in Note 3 CCMC is compensated based on expenses incurred, plus in certain years a markup and an annual incentive fee can be earned by CCMC. The base management fee is recognized as earned when the underlying services are performed and the performance obligation has been met which correlates with CCMC's recognition of expenses. The markup and annual incentive fees are recognized as revenue in the period that they are earned and approved by the board of directors. All compensation earned related to the management fees is typically settled in the month subsequent to when it is recognized as revenue.

Other revenue is comprised of commissions earned on premiums for specialty types of insurance coverage provided to CCG's policyholders through CCMC's strategic underwriting partners. Commissions are earned when performance obligations are met which is typically on the effective date or billing date of the policy depending on the underlying program. Payment is typically due within 30 days of billing date.

# NOTES TO FINANCIAL STATEMENTS

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## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes: CCMC accounts for income taxes using a balance sheet approach. Under this method, the provision for income taxes is based on pretax financial statement income and includes amounts that are deferred. Deferred income tax assets and liabilities are recognized for the expected tax consequences of temporary differences between the tax basis of assets and liabilities and their reported amounts using enacted rates.

Accounting for Unrecognized Tax Benefits: Current authoritative accounting guidance for unrecognized tax benefits requires a more-likely-than-not threshold for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. CCMC records a liability for the difference between the benefit recognized and measured pursuant to the guidance that is more likely than not to be sustained upon settlement and the tax position taken or expected to be taken on CCMC's tax return. A liability is established when CCMC believes that certain tax return positions may be challenged despite CCMC's belief that the positions are fully supportable. The liability may be adjusted in light of revised assessments of a tax return position, or in the case of changing facts and circumstances, such as the outcome of a tax audit. Adjustments to the liability are recorded in the period in which the determination is made. The provision for income taxes includes the impact of initial liability recognition and any subsequent adjustments to those liabilities that are considered appropriate. Accrued interest and penalties related to unrecognized tax benefits are also recognized in the provision for income tax.

Variable Interest Entities: Current authoritative accounting guidance for the consolidation of variable interest entities ("VIEs") requires a qualitative assessment of whether an entity has the power to direct the VIE's activities and, whether the entity has the obligation to absorb losses or the right to receive benefits that could be significant to the VIE. The guidance also requires an ongoing reassessment of whether an entity is the primary beneficiary of a VIE. CCMC has evaluated its relationship with CCG to determine whether or not consolidation is required under this guidance.

Management's assessment included consideration of CCG's surplus, which is more than adequate to finance its ongoing operations, as well as the governance and organizational structure of both CCMC and CCG. Management concluded that CCG's Advisory Board holds and exercises the power to direct the activities that most significantly impact the economic performance of CCG. CCMC's Board of Directors does not have the power to direct the activities of CCG. Additionally, CCMC has no obligation to absorb losses or the right to receive benefits from CCG. Therefore management has concluded CCMC is not the primary beneficiary and consolidation is not required.

CCMC has no loss exposure as a result of its relationship with CCG (Note 1, Note 3).

Leases: CCMC accounts for its leases in accordance with FASB ASC 842 *Leases* (ASC 842). In accordance with ASC 842, lessees recognize all leases (other than short-term leases) on the balance sheets, by recording a right-of-use (ROU) asset and lease liability, equal to the present value of lease payments. The expense recognition and amortization of the leased assets vary depending on the classification of the lease as either an operating lease or a finance lease. For operating leases, the standard requires recognizing a single lease expense on a straight-line basis. For finance leases, interest expense and a straight-line amortization expense are required to be reflected separately in the income statement, with the total expense declining throughout the lease term.

At the inception of an arrangement, management determines whether the arrangement is or contains a lease based on the unique facts and circumstances present. Operating and finance leases are included in leased assets and lease obligations in the balance sheets.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

ROU assets represent the right to use an underlying asset for the lease term and lease obligations represent CCMC's obligation to make lease payments arising from the lease. Operating lease ROU assets and obligations are recognized at commencement date based on the present value of lease payments over the lease term. As CCMC's leases do not provide an implicit rate, CCMC has elected to use the practical expedient provided by ASC 842 and utilize a U.S. Treasury rate with a similar duration to the lease at commencement date in determining the present value of lease payments. CCMC uses the implicit rate when readily determinable.

The operating lease ROU asset also includes any lease payments made and excludes lease incentives. Lease terms may include options to extend or terminate the lease when it is reasonably certain that CCMC will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term.

CCMC has elected not to recognize on the balance sheets leases with terms of one-year or less. Leases with a term greater than one-year are recognized on the balance sheets as ROU assets, lease obligations and, if applicable, long-term lease obligations.

Although separation of lease and non-lease components is required, certain practical expedients are available to entities. CCMC has lease agreements with lease and non-lease components, which are generally accounted for separately. Operating expenses and property taxes due for leased facilities are accounted for as non-lease components.

**NOTE 3 - RELATED PARTY TRANSACTIONS**

Management Fee and Reimbursements: CCMC is the attorney-in-fact for CCIE and manager for CCIE's wholly owned subsidiaries under various management agreements. CCMC is paid a fee consisting of expenses incurred on behalf of CCG plus a markup not to exceed 25% of expenses. In establishing the markup, CCMC's management considers several factors, including CCG's financial strength, operating results and the competitiveness of CCG's insurance products. CCG's 2021 earned premium and surplus are approximately \$392,715 and \$216,582, respectively. An annual incentive fee of up to 10% of CCG's calendar year pre-tax income, calculated after giving effect to such incentive fee, may also be paid to CCMC. No incentive fee was earned by CCMC in 2021. An incentive fee of \$1,581 was earned by CCMC in 2020. CCMC reimburses CCG for the annual savings in state income taxes that are attributable to managing CCG's operations, or charges CCG for any adjustments to true-up prior years.



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## NOTE 3 - RELATED PARTY TRANSACTIONS (Continued)

The management fee earned and state income tax adjustments for the years ended December 31, 2021 and 2020 are as follows:

	<u>2021</u>	<u>2020</u>
Expenses incurred	\$ 124,034	\$ 128,464
Markup taken	1,152	3,240
Incentive fee	-	1,581
State income tax adjustments	-	-
Net management fee	<u>\$ 125,186</u>	<u>\$ 133,285</u>
Maximum markup allowed (25% of expenses incurred)	\$ 31,009	\$ 32,116
Markup taken	<u>(1,152)</u>	<u>(3,240)</u>
Markup allowed but not taken	<u>\$ 29,857</u>	<u>\$ 28,876</u>

Other Transactions: In accordance with the management agreements, generally all expenses incurred by CCMC that relate to the management of CCG shall be paid by CCMC and reimbursed through the management fee. Exceptions include the following, which shall be paid by CCG or if paid by CCMC, reimbursed separately from the management fee: losses, allocated claims expense, governmental charges, premium taxes, federal and all other taxes of CCG, reinsurance, CCG Directors' expenses and specific expenses authorized by the Advisory Board of CCIE. CCMC billed CCG \$371 and \$404 for expenses incurred under this provision in 2021 and 2020, respectively. These transactions are shown as a reduction of CCMC expense, rather than revenue.

At December 31, 2021 and 2020, CCMC had a receivable due from CCG of \$2,587 and \$3,166, respectively, included in receivables on the balance sheets. Related party balances are settled monthly.

CCIE Investment in CCMC: In 2004, CCIE purchased 186,000 shares of CCMC common stock from existing shareholders (158,722 Series A and 27,278 Series B) at a price of \$99.09 per share. CCIE's interest in CCMC is 18.4% and 18.7% at December 31, 2021 and 2020, respectively. In accordance with the acquisition agreement, CCIE has the right to put the shares back to CCMC at a purchase price equal to the CCMC adjusted book value per share (Note 9) at the time the put right is exercised, multiplied by the same book value multiple used in the original purchase, 1.85. If CCIE were to exercise its put right on the 186,000 shares, at its ownership level as of December 31, 2021 and 2020, the resulting adjusted book value to the remaining shareholders will be reduced by approximately 19.2% and 19.6%, respectively. At December 31, 2021 and 2020, the carrying value of the common stock with put rights was \$16,078 and \$14,729, respectively, and is reported as a separate component of shareholders' equity (deficit). There is a corresponding reduction to retained earnings and, therefore, no net impact to total shareholders' equity (deficit). In March of 2020, CCMC's Board voted to temporarily cease dividends. The Board will re-evaluate the continuation of dividend payments on a quarterly basis. There were no dividends paid by CCMC to CCIE during 2021 or 2020.

**NOTE 4 - INVESTMENT SECURITIES**

Current authoritative accounting guidance applies to all assets and liabilities measured at fair value on a recurring or nonrecurring basis, and establishes a fair value hierarchy that prioritizes inputs to valuation techniques used to measure fair value.

The guidance clarifies the principle that fair value should be based on the assumptions market participants would use when pricing an asset or liability. Fair value measurements assume the asset or liability is exchanged in an orderly manner; the exchange is in the principal market for that asset or liability (or in the most advantageous market when no principal market exists); and the market participants are independent, knowledgeable, able and willing to transact an exchange. Considerable judgment may be required in interpreting market data used to develop the estimates of fair value. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value.

CCMC has categorized its financial instruments into a fair value hierarchy of three levels, as follows:

Level 1 When available, CCMC uses unadjusted, quoted prices in active markets for identical instruments at the measurement date. An active market is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis. Level 1 includes active exchange-traded equity and certain U.S. Treasury securities.

Level 2 When quoted market prices in active markets are not available, CCMC uses quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and inputs other than quoted prices that are derived principally from or corroborated by observable market data by correlation or other means. These quotes come from independent pricing vendors and may be based on recently reported trading activity and other relevant information including benchmark yields, market interest rate curves, referenced credit spreads and estimated prepayment rates where applicable. Level 2 includes certain corporate, municipal and asset backed bonds.

Level 3 Valuations are derived principally from inputs that are unobservable in the market. These unobservable inputs reflect CCMC's own subjective estimates of assumptions that market participants would use in pricing the instrument.

Certain assets held by the Defined Benefit Pension Plan (Note 11) are measured at Net Asset Value.

# NOTES TO FINANCIAL STATEMENTS

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## NOTE 4 - INVESTMENT SECURITIES (Continued)

The following table presents available-for-sale investments measured at fair value on a recurring basis classified by the fair value hierarchy:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>December 31, 2021</u>				
Debt securities				
U.S. government	\$ 101	\$ -	\$ -	\$ 101
Total	\$ 101	\$ -	\$ -	\$ 101
<u>December 31, 2020</u>				
Debt securities				
U.S. government	\$ 102	\$ -	\$ -	\$ 102
Total	\$ 102	\$ -	\$ -	\$ 102

CCMC currently has no material financial liabilities that would require classification.

The cost and fair values of investment securities are as follows:

	<u>Amortized Cost</u>	<u>Unrealized Gains</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>
<u>December 31, 2021</u>				
Debt securities				
U.S. government	\$ 100	\$ 1	\$ -	\$ 101
Total	\$ 100	\$ 1	\$ -	\$ 101
<u>December 31, 2020</u>				
Debt securities				
U.S. government	\$ 99	\$ 3	\$ -	\$ 102
Total	\$ 99	\$ 3	\$ -	\$ 102

The amortized cost and fair value of debt securities with contractual maturities of one to five years at December 31, 2021 are \$100 and \$101, respectively. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations.

**NOTE 4 - INVESTMENT SECURITIES (Continued)**

Proceeds from sales and maturities of debt securities during 2021 and 2020 were \$0 and \$9,202, respectively. There were no realized gains or losses or OTTI on investment securities in 2021. Gross realized gains and losses pertaining to investment securities sold and realized losses recognized for declines in the fair value of stocks which were determined to be OTTI during the year ended December 31, 2020 were as follows:

	<u>Gains</u>	<u>Losses</u>	<u>OTTI</u>	<u>Net</u>
<u>2020</u>				
Debt securities				
U.S. government	\$ 24	\$ (2)	\$ -	\$ 22
Municipal agencies	57	-	-	57
Asset backed	34	-	-	34
Industrial and miscellaneous	<u>201</u>	<u>-</u>	<u>-</u>	<u>201</u>
Total bonds	<u>316</u>	<u>(2)</u>	<u>-</u>	<u>314</u>
Total	<u>\$ 316</u>	<u>\$ (2)</u>	<u>\$ -</u>	<u>\$ 314</u>

As of December 31, 2021 and 2020, the Company did not hold any investments in an unrealized loss position.

The components of investment income for the years ended December 31, 2021 and 2020 are as follows:

	<u>2021</u>	<u>2020</u>
Interest and dividends	\$ 3	\$ 41
Net realized gains	-	314
Investment income	<u>-</u>	<u>6</u>
Investment income	<u>\$ 3</u>	<u>\$ 361</u>

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## NOTE 5 - PROPERTY AND EQUIPMENT

A summary of property and equipment at December 31, 2021 and 2020 is as follows:

	<u>2021</u>	<u>2020</u>
Cost:		
Capitalized software	\$ 83,343	\$ 76,049
Work in progress	6,221	4,469
EDP equipment	15,006	13,089
Office equipment	5,468	5,303
Leasehold improvements	8,289	8,083
Automobiles	-	1,017
Equipment held under finance and capital leases	1,946	1,946
	<u>120,273</u>	<u>109,956</u>
Less: Accumulated amortization on capitalized software	(46,803)	(38,694)
Less: Other accumulated depreciation and amortization	(22,182)	(20,463)
Property and equipment, net	<u>\$ 51,288</u>	<u>\$ 50,799</u>
Depreciation and amortization expense on property and equipment	<u>\$ 10,586</u>	<u>\$ 9,523</u>

In 2017, CCMC commenced implementation of the underwriting, policy center, data hub and billing software for CCG. Cumulative software development costs of \$46,794 and \$39,592 have been capitalized and put into production as of December 31, 2021 and 2020. Software development costs included in work in progress were \$6,221 and \$4,412 as of December 31, 2021 and 2020, respectively.

In August 2019, CCMC entered into an installment payment agreement in connection with the acquisition of certain equipment. The term of the agreement is for 60 months with monthly payments of \$26 and bears interest at a rate of 4.08%. As of December 31, 2021 and 2020, the unpaid principal balance amounted to \$769 and \$1,024, respectively, with \$288 and \$255, respectively, included as a current liability within finance lease obligations and other.

## NOTE 6 - CREDIT ARRANGEMENTS

On June 1, 2018, CCMC entered into a lease agreement for a new home office. The lease requires CCMC to secure a letter of credit which may be used by the landlord to compensate for any loss due to CCMC's failure to fulfill its monetary obligations under the lease. A bank has an irrevocable \$249 letter of credit in favor of BCSP Crossroads Property LLC.

A bank holds two standby letters of credit, totaling \$109, which are held to secure future monetary obligations under expired large deductible workers' compensation insurance policies.

In March 2020, CCIE's Advisory Board voted to approve the issuance of a \$5,000 revolving line of credit to CCMC to be used as necessary. The line of credit was not drawn on in the year ending December 31, 2021. In May of 2020, CCMC drew \$1,500 from the line of credit. The entire principal balance was paid back to CCIE in September of 2020 along with \$15 in interest expense. As of December 31, 2021 and 2020, there was no outstanding balance on the line of credit.

**NOTE 7 - LEASE COMMITMENTS**

CCMC has various lease agreements for office buildings, equipment and software. Certain leases have renewal options and certain office buildings and equipment have purchase options. Leases with an initial term of 12 months or less are not recorded on the balance sheets; CCMC recognizes lease expense on these leases on a straight-line basis over the lease term.

CCMC commenced a lease on a new home office on June 1, 2018. The term of the lease is 7 years and 10 months, with one option to extend the lease for a period of 5 years. The rent was abated during the first 10 months of the lease term. CCMC received a lease incentive of \$2,820 associated with this lease.

In 2018, CCMC sold the property located at 1650 Telstar Drive, Colorado Springs, CO, 80920 and leased it back from the buyer, Oak Real Estate Capital, for 12 years with 4 options to extend the lease for a period of 5 years each. CCIE is a guarantor on the lease for CCMC. If CCMC is unable to honor its future lease payments, then CCIE would be liable to pay these obligations.

In 2017, CCMC entered into a lease agreement with IBM Credit LLC for equipment. The term of the lease is 5 years, with a purchase option of one dollar at the end of the lease term. With the adoption of ASC 842 this lease has been accounted for as a finance lease.

CCMC rents or subleases space in its offices to third parties. CCMC has two subleases in its Colorado Springs office, with the expected payments of \$1,576 over the next 5 years.

A summary of lease assets and liabilities at December 31 is as follows:

	<u>2021</u>	<u>2020</u>
<b>Assets</b>		
Operating lease assets	\$ 21,711	\$ 25,150
Finance lease assets	414	803
Total lease assets	<u>\$ 22,125</u>	<u>\$ 25,953</u>
<b>Liabilities</b>		
<b>Current</b>		
Operating	\$ 4,196	\$ 4,000
Finance	290	415
<b>Non-current</b>		
Operating	20,878	25,003
Finance	-	290
Total lease liabilities	<u>\$ 25,364</u>	<u>\$ 29,708</u>

CCMC's finance leases have been recorded within property and equipment, net on the balance sheets.

# NOTES TO FINANCIAL STATEMENTS

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## NOTE 7 - LEASE COMMITMENTS (Continued)

Lease costs for the years ended December 31 are as follows:

	<u>2021</u>	<u>2020</u>
Operating lease cost	\$ 4,282	\$ 4,412
Finance lease cost		
Amortization of leased assets	389	389
Interest on lease liabilities	28	50
Sublease income	(774)	(740)
Net lease cost	<u>\$ 3,925</u>	<u>\$ 4,111</u>

A summary of maturities for operating and finance leases at December 31, 2021 is as follows:

	<u>Operating Leases</u>	<u>Finance Leases</u>
2022	\$ 4,846	\$ 295
2023	4,810	-
2024	4,148	-
2025	4,204	-
2026	2,880	-
Thereafter	<u>6,632</u>	<u>-</u>
Total lease payments	27,520	295
Less: Amount representing interest	<u>(2,446)</u>	<u>(5)</u>
Present value of lease liabilities	<u>\$ 25,074</u>	<u>\$ 290</u>

A summary of remaining lease terms and discount rates at December 31, 2021 and 2020 is as follows:

	<u>2021</u>	<u>2020</u>
Weighted-average remaining lease term:		
Operating leases	6.61 years	7.45 years
Finance leases	0.67 years	1.67 years
Weighted-average discount rate:		
Operating leases	2.80%	2.80%
Finance leases	5.48%	5.48%

**NOTE 7 - LEASE COMMITMENTS** (Continued)

Supplemental cash flow information related to leases for the years ended December 31, 2021 and 2020 is as follows:

	<u>2021</u>	<u>2020</u>
Cash paid for amounts included in the measurement of lease liabilities		
Operating cash flows from operating leases	\$ (4,771)	\$ (4,498)
Operating cash flows from finance leases	(28)	(50)
Financing cash flows from finance leases	(415)	(393)
Leased assets obtained in exchange for new operating lease liabilities	842	1,321

**NOTE 8 - INCOME TAXES**

A reconciliation of CCMC's effective income tax rate for the years ended December 31, 2021 and 2020 is as follows:

	<u>2021</u>		<u>2020</u>	
	<u>Amount</u>	<u>Percentage</u>	<u>Amount</u>	<u>Percentage</u>
U.S. federal tax (statutory tax rate)	\$ 601	21.0 %	\$ 1,398	21.0 %
Tax-exempt income	-	-	(1)	(0.0)
All other items	<u>60</u>	<u>2.1</u>	<u>117</u>	<u>1.8</u>
Provision for income taxes (effective tax rate)	<u>\$ 661</u>	<u>23.1 %</u>	<u>\$ 1,514</u>	<u>22.8 %</u>

The significant components of the provision for income taxes for the years ended December 31, 2021 and 2020 are summarized below:

	<u>2021</u>	<u>2020</u>
Current expense (benefit)	\$ 1	\$ (61)
Deferred provision, noncurrent	<u>660</u>	<u>1,575</u>
Provision for income taxes	<u>\$ 661</u>	<u>\$ 1,514</u>



# NOTES TO FINANCIAL STATEMENTS

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## NOTE 8 - INCOME TAXES (Continued)

The significant components of the net deferred tax assets (liabilities) recorded on the balance sheets at December 31 are as follows:

	<u>2021</u>	<u>2020</u>
Deferred tax assets:		
Employee benefits	\$ 16,614	\$ 20,713
Operating and capital leases	11,551	10,564
Rent expense	40	54
Net operating loss	5,525	4,342
Fed charitable contributions carryforward	125	118
Foreign credit carryforward	26	33
All other	<u>70</u>	<u>71</u>
Total deferred income tax assets	<u>33,951</u>	<u>35,895</u>
Deferred tax liabilities:		
Unrealized appreciation on investments	(1)	(1)
Operating and capital leases	(10,869)	(9,772)
Depreciation	(7,152)	(7,254)
Prepaid expenses	(130)	(128)
Internally developed computer software	<u>(1,231)</u>	<u>(885)</u>
Total deferred income tax liabilities	<u>(19,383)</u>	<u>(18,040)</u>
Deferred income taxes, net	<u>\$ 14,568</u>	<u>\$ 17,855</u>

As of December 31, 2021, the Company had \$26,309 of net operating loss carryforwards available. \$10,883 of that carryforward will begin to expire in 2034 and \$15,426 can be carried forward indefinitely. As of December 31, 2021, the Company had no capital loss carryforwards available.

Realization of these assets is primarily dependent upon generating sufficient future taxable income to utilize these assets. CCMC will establish a valuation allowance if it is more likely than not that these items will either expire before CCMC is able to realize their benefits, or that future deductibility is uncertain. There was no valuation allowance required at December 31, 2021 and 2020.

CCMC adjusts its tax liabilities when our judgment changes as a result of the evaluation of new information not previously available. Due to the complexity of some of these uncertainties, the ultimate resolution may result in a payment that is materially different from our current estimate of the tax liabilities. These differences will be reflected as increases or decreases to income tax expense in the period in which they are determined. CCMC has no material uncertain tax positions at December 31, 2021 and 2020.

CCMC files income tax returns in the United States federal jurisdiction (Internal Revenue Service, or IRS) and various state jurisdictions. In the normal course of business, CCMC is subject to examination by taxing authorities from any of these jurisdictions. With few exceptions, CCMC is no longer subject to income tax examinations for years before 2018. CCMC is not currently under a federal income tax audit by the IRS.

**NOTE 9 - SHAREHOLDERS' EQUITY (DEFICIT)**

CCMC has authorized 1,800,000 and 1,000,000 shares of Series A and Series B common stock, respectively. Shares issued and outstanding, book value per share, and common stock issued and outstanding at December 31 are as follows:

	<u>2021</u>	<u>2020</u>
Shares issued and outstanding		
Series A	787,796	787,796
Series B	<u>223,378</u>	<u>204,936</u>
Total shares issued and outstanding	<u>1,011,174</u>	<u>992,732</u>
Book value per share	<u>\$ (18.92)</u>	<u>\$ (32.24)</u>
	<u>2021</u>	<u>2020</u>
Common stock issued and outstanding		
Series A	\$ 3,812	\$ 3,812
Series B	<u>10,019</u>	<u>9,230</u>
Total common stock	<u>\$ 13,831</u>	<u>\$ 13,042</u>

Adjusted book value per share is calculated as follows: total shareholders' equity (deficit) as determined under GAAP, plus the shareholder equity charges resulting from pension accounting (Note 11), divided by total outstanding shares of common stock. The calculation is as follows:

	<u>2021</u>	<u>2020</u>
Total shareholders' equity (deficit)	\$ (19,132)	\$ (32,002)
AOCI balance related to pension plan	<u>66,378</u>	<u>74,496</u>
Adjusted shareholders' equity	<u>\$ 47,246</u>	<u>\$ 42,494</u>
Total shares issued and outstanding	1,011,174	992,732
Adjusted book value per share	\$ 46.72	\$ 42.80

CCMC expects to recover employee retirement benefit plan funding shortfalls over time as pension expense is recognized in accordance with GAAP and reimbursed by CCG through the management fee. (Note 3).

The rights, privileges and restrictions of Series A and B are identical except holders of Series A shares have exclusive voting rights and power to vote upon election of Directors or upon any other matters. CCIE's put right is discussed in Note 3.

Effective April 2020, the Board elected to discontinue stock repurchases for the foreseeable future. The Board will re-evaluate continuation of repurchases on a quarterly basis.

# NOTES TO FINANCIAL STATEMENTS

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 2021

## NOTE 10 - STOCK-BASED COMPENSATION PLANS

CCMC has two stock-based compensation plans: the Long Term Executive Incentive Plan (“LTEIP”) and the Executive Stock Plan (“ESP”). The key provisions of each plan are described below. Both written plan documents are subject to review and approval by the California Department of Insurance, which requires, among other things, that CCMC annually report on all transactions made under the plans. Under both plans, if a plan participant’s employment terminates because of death, disability, or retirement, CCMC has the right to repurchase that participant’s shares at the most recently computed adjusted book value at the expiration of ten years after the termination of employment. If a plan participant’s employment terminates for any other reason, CCMC has the right to repurchase that participant’s shares for a period of 60 days after termination of employment. With the exception of ESP shares subject to a five-year holding period, plan participants have the right at any time to cause CCMC to repurchase all or any portion of their shares at adjusted book value by providing written notice to CCMC. Generally, to be eligible to receive an award under either plan, a participant must be a CCMC employee at the end of a plan performance period. However, under both plans, participants or their successors receive a prorated award if the participant dies, becomes disabled or retires during a performance period. The fair value of the restricted shares of common stock issued under both plans is considered equal to adjusted book value, as described in Note 9.

Key Provisions of LTEIP: The LTEIP provides key executives, all of whom are members of CCMC’s Operating Committee, with incentive awards consisting of common stock and/or cash compensation, based on the attainment of specific annual profitability and other measures over a three-year performance period. A new three-year performance period commences on January 1st of each year. In order for participants to be eligible for an award, CCMC must meet its threshold performance measures. The LTEIP requires that participants elect to receive at least 50% of their earned LTEIP award in shares of common stock, with the remainder paid in cash. The number of shares of common stock to be issued to each plan participant is based on the adjusted book value as of December 31 of the year prior to the date the stock is issued.

Awards are paid annually and are based on the preceding three-year performance period. Shares of stock are issued immediately following the award, so there are no shares awarded but un-issued. Stock is issued prior to March 15th each year. Compensation expense under the LTEIP is measured during the performance period based on a best estimate of performance against the goals. Compensation expense under the LTEIP was \$1,222 in 2021 and 2020. CCMC assumes no forfeitures during the payout period when determining compensation expense over the performance period. During 2021 and 2020 there were no forfeitures of earned awards. Under the LTEIP, 300,000 shares of Series B common stock have been reserved for issuance. Total shares issued under the LTEIP were 11,384 and 12,889 in 2021 and 2020, respectively.

The accrued liability for the LTEIP is comprised of \$1,177 in current employee compensation liability and \$1,225 in noncurrent employee compensation liability on the balance sheet at December 31, 2021. The accrued liability for the LTEIP is comprised of \$1,236 in current employee compensation liability and \$1,180 in noncurrent employee compensation liability on the balance sheet at December 31, 2020.

Key Provisions of ESP: The ESP provides all officers on the executive payroll with common stock and/or cash compensation based on the attainment of specific profitability and other measures over a one-year performance period, with a new performance period commencing on January 1st of each year. In order for participants to be eligible for an award, CCMC must meet its threshold performance measures. The ESP requires that participants elect to receive at least 60% of their earned ESP awards in shares of common stock, with the remainder paid in cash. The number of shares of common stock to be issued to each plan participant is based on the adjusted book value as of December 31st of the year prior to the date the stock is issued.

**NOTE 10 - STOCK-BASED COMPENSATION PLANS (Continued)**

Awards are made annually, and are based on the preceding one-year performance period. Shares of stock are issued immediately following the award, so there are no shares awarded but un-issued. Stock is issued prior to March 15th each year. Participants are required to hold all shares of common stock issued under the ESP for a minimum of five years from the date of issuance before exercising repurchase rights.

Compensation expense under the ESP was \$316 and \$474 in 2021 and 2020, respectively. Under the ESP, 150,000 shares of Series B common stocks have been reserved for issuance. Total shares issued under the ESP were 7,058 and 5,640 in 2021 and 2020, respectively. The accrued liability for the ESP was \$316 and \$474 at December 31, 2021 and 2020, respectively. These balances are included in current employee compensation liability on the balance sheets.

**NOTE 11 - EMPLOYEE RETIREMENT BENEFIT PLANS**

CCMC provides defined contribution plans as well as both funded and unfunded noncontributory defined benefit pension plans. Substantially all of its employees participate in one or more of these plans. The funded plans are subject to the provisions of the Employee Retirement Income Security Act of 1974 (“ERISA”). All plans are described below.

Savings Investment Plans (the “SIPs”): CCMC sponsors a plan for hourly employees and a plan for salaried employees. The SIPs are qualified under section 401(k) of the Internal Revenue Code (the “Code”). Participating employees may elect to contribute a percentage of their annual compensation to the applicable SIP, limited to a maximum annual dollar amount as provided by the Code. These employees are eligible to receive a matching contribution from CCMC. Those matching contributions were \$1,532 and \$1,568 for the years ended December 31, 2021 and 2020, respectively.

Effective January 1, 2004, the SIPs were amended to add a new defined contribution feature. Employees hired, or employees rehired following a break in service of 12 months or more, on or after January 1, 2004 receive an annual service-based CCMC contribution of 1.5% to 3.5% of annual compensation depending on length of service. Prior to 2020, the contribution rate was 3% to 7%. The expense for the defined contribution portion of the SIPs was \$1,337 and \$1,216 in 2021 and 2020, respectively.

Matching contributions and service-based contributions are vested to the employee on the following schedule:

<u>Years of service</u>	<u>Vested Percentage</u>
Less than two	0 %
Two	25 %
Three	50 %
Four	75 %
Five	100 %

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## NOTE 11 - EMPLOYEE RETIREMENT BENEFIT PLANS (Continued)

Defined Benefit Pension Plan (the "Pension Plan"): The Pension Plan is qualified under Section 401(a) of the Code. The Pension Plan was amended in 2003 to exclude employees hired on or after January 1, 2004. Employees rehired on or after January 1, 2004, following a break in service of 12 months or more, are also excluded. Generally, benefits are based on length of service and the average of the highest earnings for five consecutive calendar years, or sixty months, whichever is greater. A participant is 100% vested after completion of five years of service.

Effective December 31, 2015, the Board of Directors adopted an amendment instituting a "hard freeze" of the Pension Plan so that no further benefits will accrue under the plan. All Pension Plan participants were enrolled in the Service-Based Contribution feature of the Savings Investment Plans (the "SIP") effective January 1, 2016.

Given the Pension Plan's freeze to future benefit accruals as of December 31, 2015, the amortization period for actuarial gains and losses was updated from the average future working lifetime of participants to the average life expectancy of participants effective January 1, 2016.

### Pension Plan Benefits:

	<u>2021</u>	<u>2020</u>
Change in benefit obligation		
Benefit obligation at beginning of year	\$ 257,508	\$ 236,716
Service cost	-	-
Interest cost	4,129	6,250
Benefits paid	(11,097)	(10,638)
Actuarial (gain) loss	(9,958)	25,180
Benefit obligation at end of year	<u>240,582</u>	<u>257,508</u>
Change in plan assets		
Fair value of plan assets at beginning of year	218,836	209,484
Actual return on plan assets	11,241	19,990
Employer contribution	-	-
Benefits paid	(11,097)	(10,638)
Fair value of plan assets at end of year	<u>218,980</u>	<u>218,836</u>
Funded status at end of year	<u>\$ (21,602)</u>	<u>\$ (38,672)</u>
Amounts recognized in the balance sheets consist of		
Noncurrent liabilities	<u>\$ (21,602)</u>	<u>\$ (38,672)</u>
Net amount recognized	<u>\$ (21,602)</u>	<u>\$ (38,672)</u>
Amounts recognized in accumulated other comprehensive loss (pretax) consist of:		
Net loss	<u>\$ 83,977</u>	<u>\$ 94,253</u>
Accumulated other comprehensive loss	<u>\$ 83,977</u>	<u>\$ 94,253</u>

**NOTE 11 - EMPLOYEE RETIREMENT BENEFIT PLANS (Continued)**

	<u>2021</u>	<u>2020</u>
Information for pension plans with an accumulated benefit obligation in excess of plan assets		
Projected benefit obligation	\$ 240,582	\$ 257,508
Accumulated benefit obligation	\$ 240,582	\$ 257,508
Fair value of plan assets	\$ 218,980	\$ 218,836
Components of net periodic benefit cost (income) and other amounts recognized in other comprehensive income (loss)		
Net periodic benefit cost		
Service cost	\$ -	\$ -
Interest cost	4,128	6,250
Expected return on assets	(14,529)	(14,294)
Amortization of net actuarial loss	<u>3,606</u>	<u>2,685</u>
Total pension income included in pension income on the statements of income	<u>\$ (6,795)</u>	<u>\$ (5,359)</u>
Other changes in plan assets and benefit obligations recognized in other comprehensive income (loss) (pretax)		
Net (gain) loss	\$ (6,670)	\$ 19,484
Amortization of net actuarial loss	<u>(3,606)</u>	<u>(2,685)</u>
Total recognized in other comprehensive income (loss)	<u>(10,276)</u>	<u>16,799</u>
Total recognized in net periodic benefit cost (income) and other comprehensive income (loss)	<u>\$ (17,071)</u>	<u>\$ 11,440</u>
Weighted-average assumptions used to determine benefit obligation at December 31:		
Discount rate	2.60 %	2.20 %
Rate of compensation increase	N/A	N/A
Cost of living	N/A	N/A
Weighted-average assumptions used to determine net periodic benefit cost:		
Discount rate - projected benefit obligation	2.20 %	3.02 %
Discount rate - interest cost	1.64 %	2.70 %
Rate of compensation increase	N/A	N/A
Expected return on plan assets	7.10 %	7.20 %
Cost of living	N/A	N/A

# NOTES TO FINANCIAL STATEMENTS

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## NOTE 11 - EMPLOYEE RETIREMENT BENEFIT PLANS (Continued)

The estimated net actuarial loss that will be amortized from accumulated other comprehensive loss into net periodic benefit cost (income) over the next fiscal year is \$3,040.

CCMC selects its discount rate by using the expected cash flows of future benefit payments applied against the full yield curve provided by the FTSE Pension Liability Index.

As of January 1, 2016, CCMC changed the approach to measuring service and interest costs as part of the Pension Plan. CCMC elected to measure expense by applying the specific spot rates along that yield curve to the plans' liability cash flows. The new approach provides a more precise measurement of service and interest costs by aligning the timing of the plan's liability cash flows to the corresponding spot rates on the yield curve. This change does not affect the measurement of CCMC's plan obligations nor the funded status of the plan.

Pension Plan Assets: Fair value, asset allocations and target allocations at December 31 are as follows:

	<u>2021</u>		<u>2020</u>		<u>2021</u>
	<u>Fair</u>	<u>Allocation</u>	<u>Fair</u>	<u>Allocation</u>	<u>Target</u>
	<u>Value</u>		<u>Value</u>		<u>Allocation</u>
Equity funds					
Domestic	\$ 19,913	9%	\$ 20,691	10%	10%
International	<u>29,921</u>	<u>14%</u>	<u>30,940</u>	<u>14%</u>	<u>15%</u>
Total equity funds	49,834	23%	51,631	24%	25%
Fixed income					
US government agencies	25,116	11%	17,647	8%	12%
Fixed income funds					
Domestic					
Long duration bond fund	40,243	18%	66,702	31%	19%
Intermediate duration bond fund	61,437	28%	46,090	21%	29%
High-yield	5,961	3%	6,194	3%	3%
International					
Emerging markets debt	<u>3,895</u>	<u>2%</u>	<u>4,133</u>	<u>2%</u>	<u>2%</u>
Total fixed income funds	111,536	51%	123,119	57%	53%
Real estate fund	31,840	15%	25,380	11%	10%
Cash and accrued income	<u>654</u>	<u>0%</u>	<u>1,059</u>	<u>0%</u>	<u>0%</u>
	<u>\$ 218,980</u>	<u>100%</u>	<u>\$ 218,836</u>	<u>100%</u>	<u>100%</u>

US government agencies are in Level 1 of the fair value hierarchy; See Note 4 for a description of Levels in the fair value hierarchy.

**NOTE 11 - EMPLOYEE RETIREMENT BENEFIT PLANS (Continued)**

Equity, fixed income funds, and real estate fund investments are measured at Net Asset Value (NAV) of the units held by the Plan at year-end. The NAV, as provided by the trustee of the fund, is used as a practical expedient to estimate fair value. The NAV is based on the fair value of the underlying investments held by the fund less its liabilities. This practical expedient is not used when it is determined to be probable that the fund will sell the investment for an amount different than the reported NAV. Were the Plan to initiate a full redemption of the real estate fund, the issuer reserves the right to require sixty-five business days' notification in order to ensure that securities liquidation will be carried out in an ordinary business manner.

Investment Policies, Strategies and Target Asset Allocations: The CCMC Board of Directors has delegated authority for setting, monitoring, and adjusting the investment policy with respect to investment funds of the Pension Plan to the Pension Plan Committee ("Committee"). The Committee selects and retains investment managers who are responsible for managing the Pension Plan assets in accordance with the objectives and guidelines set forth in the Pension Plan's Investment Policy Statement ("IPS"). Investment managers are expected to comply with all laws, regulations, and standards of ethical conduct.

Investment guidelines and the Pension Plan's asset allocation targets are based upon long-term perspectives, so that interim fluctuations in investment markets should be viewed with appropriate perspective. Consistent with the desire for adequate asset diversification, the IPS is based upon the expectation that the volatility (the standard deviation of returns) of the total Pension Plan assets will be similar to that of the investment market.

The target asset allocation is designed to provide an optimal asset mix for the portfolio, which emphasizes diversification and maximizes return for relative risk. The IPS also sets guidelines to minimize investment risk by disallowing certain transactions or investments in certain securities. Transactions that would jeopardize the tax-exempt status of the Pension Plan are not allowed. Performance objectives are set by the IPS for each asset category listed above, and are reviewed at least annually by the Committee to determine if the established objectives are appropriate.

The expected return on Pension Plan assets is an assumption primarily determined by the investment strategy adopted to meet the objectives of the Pension Plan. This assumption is developed from investment manager capital market projections which include future returns by asset category, expected volatility of returns and correlation among asset classes. Consideration is also given to the expenses of active management. Judgment is applied to the quantitative measures derived from the capital market projections to arrive at the selected return on Pension Plan assets assumption. A change in the asset allocation could significantly impact the expected rate of return on plan assets.



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## NOTE 11 - EMPLOYEE RETIREMENT BENEFIT PLANS (Continued)

### Cash Flows:

*Contributions:* No contributions were made in 2021 and 2020. CCMC does not expect to contribute to the Pension Plan for 2022.

*Expected Future Benefit Payments:* The following benefit payments, which reflect expected future service, are expected to be paid:

	<u>Pension Benefits</u>
2022	\$ 11,854
2023	12,181
2024	12,443
2025	12,730
2026	12,815
Years 2027 - 2031	<u>64,884</u>
	<u>\$ 126,907</u>

Supplemental Executive Retirement Plan and Excess Plan (the "SERP and Excess Plans"): The SERP and Excess Plans cover employees with earnings and/or benefits which exceed the limitations set out in the Pension Plan and/or the Code. Benefits are based on formulas similar to those of the Pension Plan.

The Excess Plan was frozen effective December 31, 2015. Effective January 1, 2016, CCMC adopted a new Service-Based Contribution Excess Benefit Plan (the "SBC Excess Plan") to cover earnings and/or benefits that exceed the limits imposed by the Code for the Service-Based Contribution feature of the SIP. Benefits for the new SBC Excess Plan are based on the formula used for the SIP. CCMC accrued \$108 and \$78 for the contribution to the plan in 2021 and 2020, respectively. Earnings on investments in the SBC Excess Plan were \$243 and \$148 in 2021 and 2020, respectively.

Given the SERP & Excess Plans' freeze to future benefits accruals as of December 31, 2015, the amortization period for actuarial gains and losses has been updated from the average future working lifetime of participants to the average life expectancy of participants effective January 1, 2016.

**NOTE 11 - EMPLOYEE RETIREMENT BENEFIT PLANS (Continued)**

SERP and Excess Benefits:

	<u>2021</u>	<u>2020</u>
Change in benefit obligation		
Benefit obligation at beginning of year	\$ 53,916	\$ 51,169
Service cost	-	-
Interest cost	739	1,288
Benefits paid	(3,470)	(3,464)
Actuarial (gain) loss	<u>(1,026)</u>	<u>4,923</u>
Benefit obligation at end of year	<u>50,159</u>	<u>53,916</u>
Change in plan assets		
Fair value of plan assets at beginning of year	-	-
Employer contributions	3,470	3,464
Benefits paid	<u>(3,470)</u>	<u>(3,464)</u>
Fair value of plan assets at end of year	<u>-</u>	<u>-</u>
Funded status at end of year	<u>\$ (50,159)</u>	<u>\$ (53,916)</u>
Amounts recognized in the balance sheets consist of:		
Current liabilities	\$ (3,586)	\$ (3,538)
Noncurrent liabilities	<u>(46,573)</u>	<u>(50,378)</u>
Net amount recognized	<u>\$ (50,159)</u>	<u>\$ (53,916)</u>
Amounts recognized in accumulated other comprehensive loss (pretax) consist of		
Net actuarial loss	<u>\$ 23,756</u>	<u>\$ 25,988</u>
Accumulated other comprehensive loss	<u>\$ 23,756</u>	<u>\$ 25,988</u>
Information for pension plans with an accumulated benefit obligation in excess of plan assets		
Projected benefit obligation	\$ 50,159	\$ 53,916
Accumulated benefit obligation	\$ 50,159	\$ 53,916

# NOTES TO FINANCIAL STATEMENTS

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## NOTE 11 - EMPLOYEE RETIREMENT BENEFIT PLANS (Continued)

	<u>2021</u>	<u>2020</u>
Components of net periodic benefit cost and other amounts recognized in other comprehensive income (loss)		
Net periodic benefit cost		
Service cost	\$ -	\$ -
Interest cost	739	1,288
Amortization of net actuarial loss	<u>1,206</u>	<u>955</u>
Total pension expense included in pension income on the statements of income	<u>\$ 1,945</u>	<u>\$ 2,243</u>
Other changes in plan assets and benefit obligations recognized in other comprehensive income (loss) (pretax)		
Net (gain) loss	\$ (1,026)	\$ 4,923
Amortization of net actuarial loss	<u>(1,206)</u>	<u>(955)</u>
Total recognized in other comprehensive income (loss)	<u>(2,232)</u>	<u>3,968</u>
Total recognized in net periodic benefit cost and other comprehensive income (loss)	<u>\$ (287)</u>	<u>\$ 6,211</u>

The estimated net actuarial loss that will be amortized from accumulated other comprehensive loss into net periodic benefit cost over the next fiscal year is \$1,095.

	<u>2021</u>	<u>2020</u>
Weighted-average assumptions used to determine benefit obligation at December 31:		
Discount rate	2.43 %	1.99 %
Rate of compensation increase	N/A	N/A
Cost of living	N/A	N/A
Weighted-average assumptions used to determine net periodic benefit cost:		
Discount rate - projected benefit obligation	1.99 %	2.88 %
Discount rate - interest cost	1.40 %	2.57 %
Rate of compensation increase	N/A	N/A
Cost of living	N/A	N/A

CCMC selects its discount rate by using the expected cash flows of future benefit payments applied against the full yield curve provided by the Citigroup Pension Liability Index. CCMC measures service and interest costs as part of SERP and Excess Plans expense by applying the specific spot rates along the yield curve to the plans' liability cash flows.

### Cash Flows:

*Contributions:* Since the plan is unfunded, no contributions are made. However, benefit payments are treated as contributions.

**NOTE 11 - EMPLOYEE RETIREMENT BENEFIT PLANS** (Continued)

*Expected Future Benefit Payments:* The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

	<u>SERP and Excess Benefits</u>
2022	\$ 3,586
2023	3,566
2024	3,559
2025	3,518
2026	3,432
Years 2027 - 2031	<u>15,588</u>
	<u>\$ 33,249</u>

Accumulated Other Comprehensive Income (Loss) ("AOCI"): The AOCI amounts related to employee retirement benefit plans recognized in the balance sheets, on an after-tax basis, were \$85,115 and \$94,996 at December 31, 2021 and 2020, respectively.

The following table summarizes the after-tax AOCI on employee retirement benefit plans:

	<u>Pension Plan<sup>(1)</sup></u>	<u>SERP &amp; Excess Plans<sup>(2)</sup></u>	<u>Total</u>
AOCI balances, at December 31, 2019	\$ 61,225	\$ 17,366	\$ 78,591
2020 activity			
Pension accounting charges	13,271	-	13,271
SERP and Excess Plans	<u>-</u>	<u>3,134</u>	<u>3,134</u>
Total 2020 activity	<u>13,271</u>	<u>3,134</u>	<u>16,405</u>
AOCI balances, at December 31, 2020	<u>74,496</u>	<u>20,500</u>	<u>94,996</u>
2021 activity			
Pension accounting charges	(8,118)	-	(8,118)
SERP and Excess Plans	<u>-</u>	<u>(1,763)</u>	<u>(1,763)</u>
Total 2021 activity	<u>(8,118)</u>	<u>(1,763)</u>	<u>(9,881)</u>
AOCI balances, at December 31, 2021	<u>\$ 66,378</u>	<u>\$ 18,737</u>	<u>\$ 85,115</u>

(1) These after-tax GAAP pension plan accounting charges are utilized in the adjusted book value calculation (Note 9).

(2) These SERP and Excess Plan adjustments are excluded from the adjusted book value calculation (Note 9). They represent the cumulative difference between the accumulated benefit obligation and accrued benefit liability in the balance sheets.

The AOCI balances of \$66,378 and \$74,496 as of December 31, 2021 and 2020, respectively, are utilized in the calculation of the adjusted book value as described in Note 9 and excludes impacts from tax rate changes which have not been recognized in AOCI.

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 **2021**

## **NOTE 12 - CONCENTRATION OF CREDIT RISK**

CCMC's financial instruments exposed to concentration of credit risk consist of cash equivalents. CCMC maintains its cash accounts primarily with banks. Cash balances are insured by the Federal Deposit Insurance Company ("FDIC") up to \$250 per depositor. CCMC had cash on deposit with three and four banks at December 31, 2021 and 2020, respectively, that exceeded the balance insured by the FDIC in the amount of \$2,481 and \$8,609, respectively. CCMC has not experienced any losses related to these balances, and management believes its credit risk to be minimal.

## **NOTE 13 - SUBSEQUENT EVENTS**

CCMC has evaluated subsequent events through April 7, 2022, which is the date that the financial statements were available to be issued. On February 18, 2022, CCMC drew \$4,500 on their line of credit with CCIE. The line of credit bears interest at an annual rate of 3%.

**Kenneth G. Berry**

Director

**Todd Brickel**

Senior Vice President  
U/W Operations/Analysis  
& Corporate Legal

**Carl B. (Beau) Brown, CPCU**

Director  
Chairman of the Board

**Thomas R. Brown, CLU**

Director  
Chairman Emeritus

**Hong Chen, FCAS**

Senior Vice President  
Actuary

**Paul Chisaki**

Senior Vice President  
Chief Information Officer  
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**Fong-Yee Judy Jao,  
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**James R. Kauffman, Esq.**

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**T. Michael McCormick, Jr.**

Senior Vice President  
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**Joseph C. Muenzen, CPCU**

Senior Vice President  
Underwriting, Product Devel. &  
Customer / Agency Services  
Secretary

**Marston Nauman**

Director  
Vice Chairman Emeritus

**Robert R. Nicolay III**

Director  
Chief Executive Officer

**Michael A. Ray, CPA**

Director  
Executive Vice President  
Chief Financial Officer  
Treasurer

**James M. Sevey, CPCU**

Director

**Thomas M. Tongue, Esq.**

Director

**Transfer Agent/Shareholder Services:**

EQ Shareowner Services  
P.O. Box 64854  
St. Paul, MN 55164-0854

**Contact EQ Shareowner Services for CCMC shareholder services, including address changes, dividend issues, and share balance information:**

Write: EQ Shareowner Services  
P.O. Box 64854  
St. Paul, MN 55164-0854  
Call: 1(800) 468-9716

**Contact CCMC on other shareholder issues:**

Call: Mike Ray  
1(800) 288-7765 ext. 4410

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